

## Welcome to Houston's First All Electric Car Dealership!

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Houston Electric Cars Corp

QUOTE FROM BARRY SMITHERMAN, CHAIRMAN OF THE TEXAS PUC:

"Electric vehicles address so many issues for us as a country and a state. By making your next vehicle an electric vehicle we can improve air quality, enhance America's energy security, and create new jobs."

(Reported in the Houston Chronicle,11/13/09)

Houston Electric Cars now sells a big variety of all-electric cars, as well as offering conversion services for all-electric, AND hybrid to plug-in hybrid (PHEV) ! Price range for new e-cars is presently discounted, from under \$7,000, to \$12,900. Ask about further discount opportunities. Lines we sell are (1) the "Coco"-- looks similar to the other Smart car, but this one is even "smarter" --all-electric, priced at only \$10.5k to \$12.9k with air conditioning, (2) the Zap, the quirky 3 wheeled electric car and truck offering solar panel roofs, that has been sold more than any other e-vehicle in the world, with over 117,000 sold in the world during the past 15 years, \$ 9 to \$11k, (3) the "Sky" which offers several sizes of stripped-down street-legal e-cars with detachable plastic sides, and even an e-pickup truck, four different models well under \$10k, (4) we still make a market in Zenns-- no longer making new cars, but a Zenn is forever, like beach front property, there is a limited amount of them around ! and (5) the Solar Bug by Freedrive. And (6), we temporarily stopped trading the e-convertible, the "Benjy Electro". But should another buyer insist, we are prepared to have it shipped here. We also offer used electric cars as they may be available. Difficult, because people love their e-cars, never let them go. And they last forever !

The Coco, the Zap, the Sky, the Zenn, the Solar Bug and Benjy Electro, and more can be seen and test driven (as available) at our location near the baseball park! Some have solar roof panel options. All e-car buyers get federal tax credits. They are all beautiful. Manufacturers' links are: Coco at [www.SoluCorp.com](http://www.SoluCorp.com) , Zenn at [www.ZennCars.com](http://www.ZennCars.com) . See Zaps in [www.Zapworld.com](http://www.Zapworld.com) . Read more about the Sky on [www.sky-ev.com](http://www.sky-ev.com) . See the Solar Bug info at [Freedrive-ev.com](http://Freedrive-ev.com) . And, we can still sell you the Benjy Electro!! Benjy has no website; just email us for specs etc.

WE ALSO BUY AND SELL USED E-CARS. CHECK WITH US TO SEEWHAT IS CURRENTLY AVAILABLE. GREAT DEALS ARE AVAILABLE, OCCASIONALLY AS LOW AS \$ 5000. If there is a brand you want, we can do a national search and price it to you, worked on here, and with a new warranty.

WE ALSO HAVE BEGUN OFFERING Highway Speed CONVERSION SERVICES ! Call or email to ask about converting a car you may have in the garage or back yard! Make a highway speed e- vehicle! In addition, we are the Houston installer of PHEV conversion kits for existing hybrid cars from Enginer.US, and from Automation Tech Inc.

Many people who have researched the electric car market are aware of the streetlegal "MSV", or "NEV" (medium speed vehicle, or neighborhood electric vehicle) but if you are not yet aware of this class of electric car, the NEV has become the MSV (Medium Speed Vehicle), now legal to drive on all streets with a 45 mph speed limit, at a top speed of 35 mph, since September 1, 2009, thanks to unanimous passage of SB129 in the Texas legislature. Basically you can get anywhere in Houston in your cheap e-car frm Houston Electric Cars.

We ask you to take a few moments and read the links, so that you will understand what they are; understand that today this is the only class of newly made electric car which can be economically bought in the commercial market.

An electric car today can save you from \$ 2000 to \$ 5000 per year in annual gas costs, not to mention they do not ever need a tune-up, an oil change, never have a transmission problem, and are nearly maintenance free (only maintenance is for the brakes and tires!) They are so economic, at 2 cents per mile, so beautiful, and so economic (once you own it, it is practically free to drive), it is very definitely worth buying today, even though full speed electric cars will soon be available for \$33 to \$41k.

The amount of carbon gas and pollution you will not create- in tons of carbon gas released in the atmosphere- is reason enough, but it is nice to save money too. The amount of money you will save on gas is the number of miles you will drive the e-car, times \$ price per gallon of gas that you don't need to buy, less the very minor cost to charge the e-car at nite (average 40 cents per nite). We encourage you to check the carbon footprint/ carbon gas per year created by any car you consider, including your existing car, on [www.fueleconomy.gov](http://www.fueleconomy.gov). Of course, the e-car has a carbon footprint of zero, and even including the indirect carbon gas from a dirty power utility's generation of electricity, it is a small fraction per

mile vs any gas powered car, including the cleanest hybrid (more accurate, the least dirty hybrid.) And in Texas, anyone can get clean energy from Green Mountain Energy or others, and drive making a true net zero emissions. Anyone tells you no, just pity the poor victim of false propaganda.

now....

#### WHAT ABOUT PRICE POINTS?

Our new e-cars today are \$7k to \$12.9k air-conditioned, you get a tax credit, and they can save you \$2000 to \$5000 per year in gasoline. The new full speed electric cars, when they eventually hit the dealerships in early 2011, will all be priced minimally circa \$33k. We also deal used e-cars from time to time for even less ! We can get you/ do a beautiful highway speed conversion for you for a total as low as \$ 12k !!

And therefore, the MSVs are likely to continue to have use, and even strong value as used cars (logic is, if it costs say \$33k for a new full speed, then the large price drop to a MSV will cause some people to want them, just for the lower price.) We speculate today that even used MSVs will continue to have strong values even after a few years use, and even after there are full speed electric cars available in the local market. And we will continue to sell the very economic MSVs, new and used. We have a couple used e-vehicles now. Did we mention, e-cars don't really wear out? E-Cars have been in use in the northern states in fairly big number for several years, but Texans are only now poised to discover the wonder of driving without ever buying gasoline . The idea of factoring weekly gas costs in the real price of a car has dawned on us slowly, but it will dawn on each of us.

So quit worrying, and buy your e-car now !! And when you are ready to trade up, we accept trade-ins of anything you buy from us for anything else we can sell.